# UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

# FORM 8-K

# **CURRENT REPORT**

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): November 9, 2022

# CYNGN INC.

(Exact name of registrant as specified in charter)

Delaware	001-40932	46-2007094
(State or other jurisdiction of incorporation)	(Commission File Number)	(IRS Employer Identification No.)
	1015 O'Brien Dr. Menlo Park, CA 94025 (Address of principal executive offices) (Zip O	Code)
	(650) 924-5905 (Registrant's telephone number, including area	code)
(Fe	Not Applicable ormer name or former address, if changed since	last report)
Check the appropriate box below if the Form 8-K f provisions (see General Instruction A.2. below):	iling is intended to simultaneously satisfy the fi	iling obligation of the registrant under any of the following
☐ Written communications pursuant to Rule 425 to	under the Securities Act (17 CFR 230.425)	
☐ Soliciting material pursuant to Rule 14a-12 und	ler the Exchange Act (17 CFR 240.14a-12)	
☐ Pre-commencement communications pursuant	to Rule 14d-2(b) under the Exchange Act (17 CF	FR 240.14d-2(b))
☐ Pre-commencement communications pursuant	to Rule 13e-4(c) under the Exchange Act (17 CF	FR 240.13e-4(c))
Securities registered pursuant to Section 12(b) of the	e Act:	
Title of each class	Trading Symbol(s)	Name of each exchange on which registered
Common Stock	CYN	The Nasdaq Stock Market LLC (The Nasdaq Capital Market)
Indicate by check mark whether the registrant is an or Rule 12b-2 of the Securities Exchange Act of 193		405 of the Securities Act of 1933 (§230.405 of this chapter)
Emerging growth company ⊠		
If an emerging growth company, indicate by check revised financial accounting standards provided pure	•	extended transition period for complying with any new or

#### Item 2.02 Results of Operations and Financial Condition

On November 9, 2022, Cyngn Inc. issued a press release announcing its financial results for the third fiscal quarter ended September 30, 2022. The full text of the press release is furnished herewith as Exhibit 99.1.

The information disclosed under this Item 2.02, including Exhibit 99.1 hereto, is being furnished and shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), nor shall it be incorporated by reference into any registration statement or other document pursuant to the Securities Act of 1933, as amended, or the Exchange Act except as expressly set forth in such filing.

#### **Item 9.01 Financial Statements and Exhibits**

Exhibit No.	Description
99.1	Press Release dated November 9, 2022
104	Cover Page Interactive Data File (embedded within the Inline XBRL document)

# **SIGNATURE**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Date: November 9, 2022

# CYNGN INC.

By: /s/ Donald Alvarez

Donald Alvarez
Chief Financial Officer



Cyngn announces its financial results for the third quarter and nine months ended September 30, 2022, after the close of the stock market on November 9, 2022. The Company is also hosting its earnings call that same day. Source: Cyngn

# **Cyngn Reports Third Quarter 2022 Results**

Company to Host Conference Call Today at 2 p.m. PT/5 p.m. ET

MENLO PARK, Calif., November 9, 2022 — Cyngn Inc. (the "Company" or "Cyngn") (NASDAQ: CYN), a developer of innovative autonomous driving software solutions for industrial and commercial applications, today announced its financial results for the third quarter and nine months ended September 30, 2022.

### **Recent Operating Highlights:**

- On September 26, 2022, Cyngn announced the signing of a multi-phase contract with a global building materials manufacturer, which marks the beginning of the Company's expansion of DriveMod to its next vehicle platform, electric forklifts.
- On September 29, 2022, Cyngn announced a partnership with a U.S.-based manufacturing company to scale production of its DriveMod Kit for autonomous stockchasers. The kits can be installed on new vehicles or used to retrofit a customer's existing fleet. The Company anticipates that engaging this manufacturing partner will substantially increase the volume of DriveMod Kits that can be produced while reducing the cost of manufacturing these AV hardware integration modules.
- On October 20, 2022, Cyngn announced the signing of a contract with HEVI, a manufacturer of electric industrial vehicles under Greenland Holding Corporation, that engages Cyngn as HEVI's exclusive supplier of vehicle tracking systems. Cyngn's Infinitracker will be installed on each purchased HEVI vehicle as a value-added item for customers.

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Lior Tal, Cyngn's CEO, stated, "During the third quarter of 2022, we continued to make progress on our timeline to achieving scaled commercialization. We announced two significant developments at the end of September. The first was the signing of a multi-phase contract with a new key customer that has chosen Cyngn to apply DriveMod to its electric forklift fleet as the first autonomous vehicle in the customer's rollout of its electrification and automation strategy. Our unique ability to retrofit vehicles and operate a heterogenous fleet continues to set Cyngn apart from other companies in this space, and we are very excited about this opportunity. Also, we engaged a domestic manufacturing partner that will allow us to quickly put more DriveMod Kits for autonomous stockchasers into the hands of customers at lower cost. DriveMod Kits can be integrated into new vehicles or installed as a retrofit on existing fleets. We are thrilled to have already achieved the 2022 goals we set forth for the Company when we went public just over a year ago. Not only have we executed multiple beta deployments at multiple sites and begun to work on our second vehicle type, but we have also experienced a great deal of success in our recruiting efforts, which is integral to our ability to achieve future milestones. We believe having a full team of talented individuals will enable us to achieve commercialization of our Enterprise Autonomy Suite at scale, so we expect to continue making key hires over the next several months. We remain well-positioned financially and are focused on delivering on these recently announced contracts while pursuing additional potential key customers."

#### **GAAP Financial Review**

#### Third Quarter Ended September 30, 2022:

- Total operating expenses were \$5.3 million for the quarter ended September 30, 2022, compared to \$2.1 million in the prior-year quarter. The increase was primarily due to a \$1.6 million increase in R&D expense, which was attributable to significantly increased non-cash, stock-based compensation expense, costs incurred for additional engineering staff and contractors, allocated occupancy costs and R&D-related travel costs. The Company expects R&D costs to continue to increase as it continues to invest in additional engineering and other personnel to support its R&D efforts. General and administrative ("G&A") expense also increased by \$1.6 million due to significantly increased non-cash, stock-based compensation expense and costs incurred for additional personnel and professional services necessary to support becoming a public company.
- Net loss was \$5.3 million for the quarter ended September 30, 2022, compared to net loss of \$2.1 million in the prior-year quarter. Net loss per share on a basic and diluted basis was \$0.16 based on approximately 33.6 million weighted average shares outstanding for the quarter ended September 30, 2022, compared to net loss per share on a basic and diluted basis of \$2.17 based on approximately 1.0 million weighted average shares outstanding in the prior-year quarter.

#### Nine Months Ended September 30, 2022:

- Total operating expenses were \$13.7 million for the nine months ended September 30, 2022, compared to \$5.8 million in the prior-year period. The increase was primarily due to a \$3.7 million increase in R&D expense and a \$4.2 million increase in G&A expense as explained above.
- Net loss was \$13.7 million for the nine months ended September 30, 2022, compared to net loss of \$5.7 million in the prior-year period. Net loss per share on a basic and diluted basis was \$0.45 based on approximately 30.4 million weighted average shares outstanding for the nine months ended September 30, 2022, compared to net loss per share on a basic and diluted basis of \$5.94 based on approximately 1.0 million weighted average shares outstanding in the prior-year period.

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#### **Balance Sheet Highlights:**

As of September 30, 2022, Cyngn's cash and short-term investments were \$27.7 million, working capital was \$27.3 million, and total stockholders' equity was \$28.8 million; compared to cash of \$22.0 million, working capital of \$22.1 million and total stockholders' equity of \$22.2 million, respectively, as of December 31, 2021.

For more details on Cyngn's financial results for the third quarter and nine months ended September 30, 2022, please refer to the Company's Form 10-Q to be filed with the SEC, which will be accessible at www.sec.gov.

#### **Conference Call and Webcast Information:**

Cyngn will host a conference call at 2 p.m. PT/5 p.m. ET today (Wednesday, November 9, 2022), during which management will discuss the results of the third quarter and nine months ended September 30, 2022. To participate in the conference call, please use the following dial-in numbers about 5 minutes prior to the scheduled conference call time:

U.S. & Canada (Toll-Free): (877) 407-9753 International (Toll): (201) 493-6739

The conference call can also be accessed via webcast at the "Events & Presentations" page of Cyngn's Investor Relations website by clicking here.

Those who are unable to attend the live conference call may access the recording shortly after the conclusion of the call at the above webcast link or at the "Investor Relations" page of the Company's website (https://investors.cyngn.com/).

#### About Cyngn

Cyngn develops and deploys scalable, differentiated autonomous vehicle technology for industrial organizations. Cyngn's self-driving solutions allow existing workforces to increase productivity and efficiency. The Company addresses significant challenges facing industrial organizations today, such as labor shortages, costly safety incidents, and increased consumer demand for eCommerce.

Cyngn's DriveMod Kit can be installed on new industrial vehicles at end of line or via retrofit, empowering customers to seamlessly adopt self-driving technology into their operations without high upfront costs or the need to completely replace existing vehicle investments.

Cyngn's flagship product, its *Enterprise Autonomy Suite*, includes *DriveMod* (autonomous vehicle system), *Cyngn Insight* (customer-facing suite of AV fleet management, teleoperation, and analytics tools), and *Cyngn Evolve* (internal toolkit that enables Cyngn to leverage data from the field for artificial intelligence, simulation, and modeling).

To learn more about Cyngn's autonomous vehicle technologies, please visit https://cyngn.com/.

#### Find Cyngn on:

Website: https://cyngn.comTwitter: http://twitter.com/cyngn

LinkedIn: https://www.linkedin.com/company/cyngn
 YouTube: https://www.youtube.com/@cyngnhq

### Forward-Looking Statements

This press release contains forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995, Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended, such as statements about the Company's growth, ability to deliver sustainable long-term value, ability to respond to the changing environment, operational focus, strategic growth plans, product launches and corresponding revenue generation, operations and financial results. Forward-looking statements reflect current views with respect to future events and financial performance and therefore cannot be guaranteed. Such statements are based on the current expectations and certain assumptions of the Company's management, and some or all of such expectations and assumptions may not materialize or may vary significantly from actual results. Actual results may also vary materially from forward-looking statements due to risks, uncertainties and other factors, known and unknown, including the risk factors described from time to time in the Company's reports to the Securities and Exchange Commission (the "SEC"), including, without limitation the risk factors discussed in the Company's annual report on Form 10-K filed with the SEC on March 24, 2022. The forward-looking statements are applicable only as of the date on which they are made, and the Company does not assume any obligation to update any forward-looking statements.

#### Contact

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# CYNGN INC. AND SUBSIDIARIES CONSOLIDATED BALANCE SHEETS

	(Unaudited) September 30, 2022		D	ecember 31, 2021
Assets				
Current assets				
Cash	\$	5,631,256	\$	21,945,981
Restricted cash		50,000		50,000
Short-term investments		21,987,662		-
Prepaid expenses and other current assets		536,758		525,304
Total current assets		28,205,676		22,521,285
Property and equipment, net		654,642		102,787
Right of use asset, net		507,857		, <u>-</u>
Intangible assets, net		364,382		30,917
Total Assets	\$	29,732,557	\$	22,654,989
	Ψ	27,732,337	Ψ	22,03 1,303
Liabilities and Steelshalders' Equity				
Liabilities and Stockholders' Equity  Current liabilities				
Accounts payable	\$	299,069	\$	112,271
Accounts payable Accrued expenses and other current liabilities	Ф	135,020	Ф	295,156
Operating lease liability		511,660		293,130
Total current liabilities	_		_	407.427
Total current habilities	_	945,749	_	407,427
Commitments and contingencies				
Stockholders' Equity				
Convertible Series A, B and C preferred stock, Par \$0.00001; 10,000,000 shares authorized; none issued and outstanding as of as of September 30, 2022 and December 31, 2021		-		-
Common stock, Par \$0.00001; 100,000,000 shares authorized; 33,672,636 and 26,487,680 shares issued and outstanding				
as of September 30, 2022 and December 31, 2021, respectively		337		265
Additional paid-in capital		158,970,365		138,740,827
Accumulated deficit	(	130,183,894)		(116,493,530)
Total stockholders' equity		28,786,808		22,247,562
Total Liabilities and Stockholders' Equity	\$	29,732,557	\$	22,654,989

# CYNGN INC. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF OPERATIONS (UNAUDITED)

	Three months ended September 30,			Nine months ended September 30,				
	_	2022	_	2021	_	2022	_	2021
Revenue	\$	-	\$	-	\$		\$	
Operating expenses:								
Research and development		2,725,919		1,151,109		6,662,730		2,917,295
General and administrative		2,552,418		973,943		7,047,181		2,851,061
Total operating expenses		5,278,337		2,125,052		13,709,911		5,768,356
Loss from operations	_	(5,278,337)	_	(2,125,052)	_	(13,709,911)	_	(5,768,356)
Other income (expense), net								
Interest income (expense), net		4,677		(3,989)		2,691		(10,032)
Other income		14,296		29,856		16,856		35,808
Total other income, net		18,973		25,867		19,547		25,776
Net loss	\$	(5,259,364)	\$	(2,099,185)	\$	(13,690,364)	\$	(5,742,580)
Net loss per share attributable to common stockholders, basic and diluted	\$	(0.16)	\$	(2.17)	\$	(0.45)	\$	(5.94)
Weighted-average shares used in computing net loss per share attributable to common stockholders, basic and diluted		33,636,362		966,210		30,432,122		966,210

# CYNGN INC. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF CASH FLOWS (UNAUDITED)

	- 1	Nine Months Ended September 30,		
	2022	2021		
Cash flows from operating activities				
Net loss	\$ (13,690,364) \$	(5,742,580)		
Adjustments to reconcile net loss to net cash used in operating activities:				
Depreciation and amortization	411,512	68,597		
Stock-based compensation	1,990,834	166,458		
Gain on disposal of asset	-	(31,356)		
Realized gain on short-term investments	(13,541)	-		
Changes in operating assets and liabilities:				
Prepaid expenses, operating lease right-of-use assets, and other current assets	(835,747)	(268,930)		
Accounts payable	186,797	211,957		
Accrued expenses, lease liabilities, and other current liabilities	351,524	(88,812)		
Net cash used in operating activities	(11,598,985)	(5,684,666)		
Cash flows from investing activities				
Purchase of property and equipment	(639,545)	(18,224)		
Disposal of assets	(037,343)	47,189		
Acquisition of intangible asset	(340,850)	77,107		
Purchase of short-term investments	(27,000,000)	_		
Proceeds from maturity of short-term investments	5,025,879	-		
Net cash (used in) provided by investing activities	(22,954,516)	28,965		
		,		
Cash flows from financing activities				
Proceeds from private placement offering, net of offering costs	18,121,945	-		
Proceeds from exercise of pre-funded warrants	2,662	-		
Proceeds from Paycheck Protection Program Note	-	892,115		
Proceeds from exercise of stock options	114,169	8,080		
Net cash provided by financing activities	18,238,776	900,195		
Net decrease in cash and restricted cash	(16,314,725)	(4,755,506)		
Cash and restricted cash, beginning of period	21,995,981	6,456,190		
Cash and restricted cash, end of period	\$ 5,681,256 \$			
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